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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF LOUISIANA

IN RE: XARELTO (RIVAROXABAN) CIVIL DOCKET NO. 14-MD-2592
PRODUCTS LIABILITY LITIGATION SECTION L
NEW ORLEANS, LOUISIANA
Friday, November 20, 2015
THIS DOCUMENT RELATES TO 1:00 P.M.
ALL CASES

TRANSCRIPT OF STATUS CONFERENCE PROCEEDINGS
HEARD BEFORE THE HONORABLE ELDON E. FALLON
UNITED STATES DISTRICT JUDGE

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P-R-O-C-E-E-D-I-N-G-S

November 20, 2015

(COURT CALLED TO ORDER)

THE CASE MANAGER: All rise.

THE COURT: Be seated, please.

Good afternoon, ladies and gentlemen.

Let's call the case.

THE CASE MANAGER: *MDL No. 2592, In re: Xarelto
Products Liability Litigation.*

THE COURT: Counsel, make your appearance for the
record, please.

MR. MEUNIER: Gerry Meunier, co-liaison counsel for
plaintiffs.

MR. IRWIN: Good afternoon, Your Honor, Jim Irwin for
defendants.

THE COURT: Okay. I met a moment ago with the liaison
lead counsel and discussed the proposed agenda.

We will take it in the order proposed. Pretrial
orders, anything?

MR. MEUNIER: Nothing new to report on pretrial orders,
Your Honor.

THE COURT: Okay. Case Management Order 2.

MR. MEUNIER: Case Management Order 2 was entered
setting dates for a bellwether trial starting in February

1 of 2017.

2 The next prong of that approach will be the issues
3 raised in Case Management Order No. 3, which is to be argued
4 before the Court following this conference.

5 THE COURT: Okay. Counsel, contact information?

6 MR. MEUNIER: We continue to be pleased to receive the
7 information called for under PTO4-A, and we appreciate counsel
8 doing that with respect to liaison counsel.

9 MDL centrality, Judge, you know, this is a new program
10 that the Court encouraged to be adopted. And we believe after
11 a few kinks being worked out, it has become an effective tool
12 in the case.

13 We have heard, as Your Honor heard this morning from
14 Jake Woody on what the centrality program reveals in terms of
15 the number of fact sheets, and I will be happy to state those
16 numbers for the record.

17 THE COURT: Let me hear from him. Jake, are you on the
18 line?

19 MR. WOODY: Yes, Your Honor.

20 THE COURT: Do you want to speak up and give us a
21 report on what your figures are?

22 MR. WOODY: Yes, certainly, Your Honor.

23 To date we have 2,357 plaintiff fact sheets submitted
24 through MDL centrality.

25 The last month at the last status conference we had

1 1870. That is an increase of 487 fact sheets since the last
2 status conference.

3 There are 1,257 fact sheets in progress. That brings
4 us to a total number of fact sheets in the system to 3,614.

5 I should also mention that 750 plaintiffs have been
6 able to amend their fact sheets after submitting an original.

7 You can amend a fact sheet as many times as necessary
8 to get the information that you want on the fact sheet.

9 Whenever there is an amendment, we retitle the document
10 and save all previous fact sheets in the system.

11 For instance, if you submitted a second amended fact
12 sheet, we would call it "second amended fact sheet" so it is
13 clear what happened with that fact sheet.

14 The defendants are also submitting defendant fact
15 sheets through MDL centrality. To date we have 1,198 defendant
16 fact sheets submitted through the system. That is the combined
17 total from both defendants.

18 We do also have fact sheets submitted from every state,
19 including Washington D.C., and Puerto Rico.

20 The state with the most fact sheets is Louisiana, with
21 203. Texas has 190, and that is the second largest submission.
22 We do have 51 fact sheets from Mississippi, which I mentioned,
23 for purposes of the bellwether selection that the parties are
24 working through now.

25 We also, I do want to mention that the defendants

1 review each fact sheet, through MDL centrality. They review
2 the answers and the supporting documents to make a
3 determination as to whether there are any petition fees.

4 The defendants do that through the system. We are not
5 involved with it other than to engineer the system to allow
6 them to do these reviews.

7 And if they do find deficiencies on the fact sheet,
8 they submit weekly e-mails to plaintiff and the plaintiffs'
9 counsel to notify them that there is deficiency, and also tell
10 them exactly what the deficiency is, along with the
11 instructions on how to cure that deficiency.

12 Any time that a new document is uploaded by a plaintiff
13 in response to a deficiency notice or otherwise, or they amend
14 a plaintiff fact sheet, we send that new information to the
15 defendant.

16 So to respond to a deficiency notice, all of that needs
17 to happen is that you either upload a new document or you amend
18 the fact sheet with new information. There is no need to
19 independently notify us or the defendants that you have
20 attempted to secure the deficiency, because we automatically
21 route that fact sheet to the defendants to review those
22 changes.

23 So, we have been working closely with both sides to
24 make all necessary information available. We will continue to
25 do that going forward.

1 THE COURT: Okay. Just let me reinforce the importance
2 of fact sheets in this type of litigation; we don't have the
3 time and it's not efficient to go back and forth with
4 interrogatories.

5 We ask the parties to meet and confer about what type
6 of information they need, and then they prepare a fact sheet
7 and submit it to each side.

8 But it's important, from the plaintiffs' standpoint,
9 that they fill out the fact sheets. The fact sheets are
10 important, not only for the purpose of getting information to
11 the defendant, but also getting on the bellwether discovery, as
12 well as the trial part of the case. Also, it's an opportunity
13 for the Court to see who is serious about pursuing their
14 claims.

15 If the claims are not going to be filled out, if the
16 fact sheets are not going to be filled out, then I will be
17 dismissing the cases. I will dismiss the case.

18 My intent is to dismiss the cases with prejudice, not
19 without prejudice. I'm not going to do that Willy-nilly. I'm
20 going to give everybody an opportunity to fill in the fact
21 sheets or explain why they haven't filled in the fact sheet, if
22 they haven't. If they have a good reason, I will listen to it.
23 But if they just don't have that on their radar screen and they
24 are too busy with other things or something else, then I'm
25 going to have to dismiss the case.

1 Also, with the fact sheets, we find in some of these
2 types of cases, particularly with the pharmaceutical drug
3 cases, there are individuals who have made claims, but they
4 haven't taken the drug. They may have taken another drug, and
5 they may be entitled to be in another MDL proceeding, but not
6 in this proceeding, and the fact sheets are helpful in
7 determining that aspect of the situation, so that those cases
8 can be moved out of the system.

9 The important thing that I want everybody to know is
10 it's important to fill out the fact sheets. If you can't fill
11 them out, if you can't totally fill it out, fill out what you
12 can. If you can't complete it, the parties will work with you
13 on completing it. But we have got to get you into the system.
14 If not, you will have to leave this litigation.

15 MR. MEUNIER: Thank you, Your Honor.

16 And under the discussion of the joint report, dealing
17 with plaintiff facts sheets in paragraph 6, we mentioned that
18 the defendants have submitted to us for consideration proposed
19 forms of orders to show cause in cases where the fact sheet has
20 not been timely submitted and in cases where the proof of use
21 of the product is not sufficiently documented by the fact
22 sheet.

23 We share the Court's concern, and certainly the
24 interest in having these fact sheets done properly and on time.

25 We simply ask that we be given some meet-and-confer

1 opportunity with defendants to perhaps shake those protocols so
2 that they allow for some opportunity for PSC to interface with
3 the plaintiffs' counsel and see if we can't fix whatever the
4 problem is.

5 So I think Mr. Davis and Ms. Sharko will be having
6 followup discussions about that.

7 THE COURT: Good.

8 MR. MEUNIER: It's also mentioned in this section on
9 fact sheets, Your Honor, that medical records in some cases are
10 obtained by the defendant using the authorizations provided
11 with a plaintiff fact sheet. It may be in some of those cases
12 the plaintiffs' counsel themselves don't have those records or
13 have not ordered them.

14 So we're talking to the defendants about a suitable way
15 in which to get through their vendor, medical records they
16 obtain, simultaneously on it being received by defendants, and
17 we will continue to work on that. I'm sure we will work
18 something out.

19 We also mentioned in the report that an issue has come
20 up about the appropriate deadline for the submission of the
21 defendant fact sheet, which is a deadline that depends on the
22 submission of plaintiff facts sheet.

23 In those cases, specifically where there is an
24 amendment or supplementation of plaintiff fact sheet, the
25 question is, is the clock still running from the original date

1 from the DFS or is there a new clock running?

2 I think, from our view, I think we have some agreement
3 on this, it may well depend on the nature of the amendment. If
4 it's a technical amendment, or even an erroneous amendment,
5 that there shouldn't be any later deadline for the DFS.

6 On the other hand, if it's a substantive amendment, it
7 would make sense that the DFS not be done twice.

8 So we will again continue meet-and-confer discussions
9 and work something out on that.

10 There is nothing new to report on the defendant fact
11 sheets.

12 With respect to the bundling of complaints in
13 paragraph 8 of the report, just to report to the Court that
14 according to the Clerk's Office, 3,124 complaints have been
15 filed or transferred into the MDL as of this time.

16 There are pretrial orders now dealing with the
17 voluntary dismissal of complaints, and we encourage plaintiffs'
18 counsel to become familiar with those pretrial orders to the
19 extent that there are standards and protocols for plaintiffs'
20 counsel to follow in regard to the voluntary dismissal of
21 actions.

22 Under paragraph 9, Judge, there is reference to the
23 preservation orders. And as you know, we have the
24 modifications of PTO-15 in that regard, dealing with electronic
25 information through the entry of PTO-15(b), which specifies and

1 addresses voicemail, instant messaging, and text messages.

2 There is an obligation here on the part of both
3 defendants and plaintiffs, and so I want to encourage
4 plaintiffs' counsel who may be monitoring today, to make sure
5 they become familiar with PTO-15 and 15(b), and that they make
6 appropriate contacts with their plaintiffs in order to know
7 that the right thing is being done under those preservation
8 orders.

9 Paragraph 10 deals with a proposal, a proposed order we
10 received November 15th from the defendants dealing with the
11 issue of plaintiff attorneys, having an opportunity to
12 communicate with a treating or prescribing physician in advance
13 of that physician's deposition, and to do so privately pursuant
14 to the waiver of the HIPPA privilege by the client.

15 I believe, where we stand on this is that there will be
16 competing versions of that protocol submitted to the Court.

17 I believe we will need your assistance, based on your
18 earlier experience with that issue.

19 THE COURT: Yes. Take a look at my orders in other
20 cases because I have dealt with that before. I'm familiar with
21 the problem, but look at it.

22 It doesn't mean I have written it in stone, but at
23 least you will get some idea of the approach that I have used
24 in other cases.

25 MR. MEUNIER: Thank you, Judge.

1 On discovery, we do continue to have our bi-weekly
2 telephone conferences with the Court. I believe, since the
3 next conference, though, was scheduled next Tuesday morning,
4 that the parties feel that it's not necessary, since we have
5 been able to go over some things with you today, and we can
6 consider that it's postponed or canceled.

7 THE COURT: Okay.

8 MR. MEUNIER: On discovery, Judge, again, this is
9 paragraph 11 of the report, we report that the 30(b)(6)
10 depositions of both the defendants, both J&J and Bayer have now
11 been calendered. This is on corporate structure.

12 The 30(b)(6) deposition of Janssen and J&J will take
13 place in Princeton, New Jersey, on December 11th, 2015.

14 The 30(b)(6) deposition for corporate structure
15 purposes of Bayer, the Bayer defendants will take place on
16 December 15th, in Pittsburgh, Pennsylvania.

17 THE COURT: Right. We already know that so that I can
18 put that in my website. I have got a little portion of the
19 website that has a calendar on it, so that people, at least,
20 know that that's been happening or will be happening.

21 MR. MEUNIER: Judge, there is one other thing mentioned
22 in the joint report on the subject of discovery, and that is
23 so-called "dear doctor letters."

24 Again, I think we have had some meaningful
25 meet-and-confer discussions with the defendants and will

1 continue to do so, and hopefully work that out.

2 It has to do with the plaintiffs' ability to get the
3 dear doctor letters that may have been sent to a given
4 prescribing physician or treating physician.

5 THE COURT: Yes. Back in the day it was very hard to
6 get a hold on those, but with computers now, that information
7 is readily available, and it sometimes can be produced in a
8 format. It's the same letter that is sent to a thousand
9 doctors, so that if you only have a thousand, you just need to
10 have that letter and an indication that these doctors received
11 it on such and such a date.

12 MR. MEUNIER: On paragraph 12 of the report, this
13 references deposition guidelines. There is still an effort
14 being made by the parties to come up with a joint order for the
15 Court that sets forth the protocol for the taking of
16 depositions.

17 At the same time, we have taken deposition testimony
18 already in the case and will in December, as I mentioned, with
19 the corporate structure. We don't think those have been
20 impacted by there not being such an order.

21 We do perceive that there are several issues, though,
22 that may need the Court to attend to in order to get us through
23 to an order for the protocol.

24 And I believe Mr. Barr on our side, and Susan Sharko --
25 Susan?

1 MS. SHARKO: Deirdre Kole.

2 MR. MEUNIER: Deirdre Kole is on the defense side.

3 I think we will work on that. I don't know that we
4 have any specific idea when we will be at a point to submit
5 competing orders but I sense it will be soon.

6 THE COURT: Yes. Keep a flexible view of that, because
7 you are going to find as you proceed with depositions, some
8 other issues come up that need to be solved in some protocol
9 fashion.

10 Some things that you thought needed to be solved in
11 protocol fashion, really they don't need to be. So, some of
12 that may have to be amended as you move on, but let's try to
13 get one so that we all know the rules.

14 MR. MEUNIER: Paragraph 13 deals with discovery to
15 third parties, Your Honor.

16 As you know, we have issued subpoenas to the FDA. We
17 have issued one as well to Duke Clinical Research Institute.

18 We continue to have communication with the FDA about
19 the return on that subpoena. We have received information from
20 the FDA under the subpoena, but there are internal
21 communications which we have yet to receive from the FDA, and
22 we are in contact with the agency and continue to work with
23 them on getting a full return as to that material.

24 I believe the same is true with respect to Duke. We
25 have a subpoena issued. We have been in communication with

1 them. I think Mr. Davis has been active in that, and continues
2 to have discussion with them.

3 We have received some documents from Duke, but we don't
4 believe we have received all of the documents that are to be
5 produced under that subpoena.

6 The next item is state/federal coordination and
7 Ms. Barrios is here to report on that.

8 THE COURT: Right. Dawn, I sent you a copy of a letter
9 that I just roughed out, and if you have any input or
10 suggestions on it, someone mentioned that I should put the
11 website in and also in another area that --

12 MS. BARRIOS: Yes, Your Honor. Thank you for doing
13 that. I think it's going to be very helpful.

14 I assume your stationary has your phone number on it,
15 so they know how to get in touch with you.

16 THE COURT: Right.

17 MS. BARRIOS: This might be a very picky point, but you
18 say that the cases here are for personal injury and wrongful
19 death.

20 I believe, but I'm not positive, there could be some
21 consumer class here as well.

22 THE COURT: Okay. I will make sure I put that in
23 there.

24 MS. BARRIOS: Your Honor, I handed your law clerk the
25 Xarelto state court stats as of today. I thank Ms. Sharko for

1 getting me that.

2 You will see from last time we were here, there were 55
3 more cases filed, but 77 more plaintiffs -- Xarelto users, and
4 there are 484 cases presently in state court.

5 THE COURT: Where are the most in state court?

6 MS. BARRIOS: Pennsylvania.

7 THE COURT: Pennsylvania.

8 MS. BARRIOS: The report from Pennsylvania, neither
9 lead counsel for the Pennsylvania action could be here today,
10 but he e-mailed me to tell me that the only thing that has
11 happened since last status conference was the judge denied the
12 defendant's form of *non-conveniens* motion.

13 THE COURT: Okay. Thank you very much, Dawn.

14 MR. MEUNIER: Your Honor, the only remaining item on
15 today's agenda, Your Honor, is the next status conference.

16 THE COURT: What is the one in December?

17 MR. MEUNIER: December 21st at 9:00 a.m. is the next
18 conference.

19 THE COURT: Okay. The one in January is?

20 MR. MEUNIER: January 22nd --

21 THE COURT: 22nd, I think you said?

22 THE LAW CLERK: 21st.

23 THE COURT: 21st or 22nd, what is it?

24 THE CASE MANAGER: The 22nd.

25 MR. IRWIN: I think it's December 21?

1 MR. MEUNIER: December 21.

2 MR. IRWIN: And January 22, 2016.

3 THE COURT: Right, 2016, at nine o'clock. So it will
4 be 8:30 for the pre-meeting and nine o'clock for the
5 conference.

6 MR. MEUNIER: Thank you, Judge.

7 THE COURT: Okay. Anything else from anybody?
8 Steve?

9 MR. GLICKSTEIN: Your Honor, I just want to wish my
10 good friend, Gerry Meunier, a happy birthday.

11 THE COURT: Good. Well, okay, happy birthday, Gerry.
12 We are all happy for you.

13 MR. MEUNIER: Thank you. That is not the most
14 boisterous birthday party I have had, but it is certainly one
15 of the better attended birthday parties.

16 MR. GLICKSTEIN: You don't want us to sing.

17 THE COURT: We have the other matter to discuss, and
18 that is proposed Case Management Order 3.

19 Are you all ready to talk about that?

20 MR. BIRCHFIELD: Yes, Your Honor.

21 THE COURT: Okay. Andy, do you want to lead off?

22 MR. BIRCHFIELD: Yes. Andy Birchfield on behalf of the
23 PSC.

24 Your Honor, we want to thank you for the opportunity to
25 be heard on this issue of critical importance, not only to the

1 potential success of this MDL, but to future MDLs of similar
2 magnitude.

3 Before the Court are two competing case management
4 orders. These case management orders address the bellwether
5 trial selection process.

6 In order to determine which of these orders is more
7 fitting, it's critical that we keep the purpose of bellwether
8 trials in focus.

9 The purpose of bellwether trials is to provide
10 meaningful information to the parties and to the Court. The
11 twin goals of bellwether trials is to provide informative
12 indicators of future trends and to serve as catalysts for
13 ultimate resolution.

14 So when we look at these competing orders, we see that
15 it's important that the cases that are selected must be done in
16 a careful and deliberate manner.

17 Unless the cases are appropriately selected, the
18 benefit of the bellwether trials is lost.

19 Yes, there would remain, you know, some advantage to
20 going through the trial process and seeing how witnesses
21 perform under trial, and perhaps working up, you know, a trial
22 package, to some extent. But if that is done in the context of
23 an ill-fitting plaintiff's case, the vast majority of the
24 benefits of those trials is forfeited. They are forfeited at
25 great cost to both parties.

1 You know, before the Court, these competing orders are
2 the second prong of the bellwether process.

3 CMO-2 is the first prong, and that order has already --
4 has already been entered.

5 In the plaintiffs' view, CMO-2 took a major step
6 backwards from the goal of bellwether trials, the twin goals of
7 bellwether trials. CMO-2 takes us a giant step away from that
8 goal.

9 THE COURT: Two or three?

10 MR. BIRCHFIELD: Two. The CMO-2 that has already been
11 entered, we say has taken us a long way backwards from the
12 goals.

13 The competing orders, the plaintiffs' order, seeks to
14 ameliorate that damage to some measure.

15 The defendants' proposed order seeks to compound that
16 injury.

17 Before I move forward in supporting that position, I
18 want to be clear on one point: The PSC today -- we are not
19 here asking the Court to vacate CMO-2. We are not asking the
20 Court to strike the random selection provision.

21 The random selection that is included in CMO-2, it is a
22 knife wound to the heart of bellwether trials. But we have
23 taken that wound, and we are moving forward.

24 We're still -- the defendants portray the -- this PSC
25 as having willingly agreed to, negotiated for, and stipulated

1 to this random selection provision.

2 That heightens the distrust that the many plaintiffs'
3 lawyers harbor toward MDL lawyers.

4 Yes, the random selection is a bitter pill, but we have
5 swallowed it, and we are not asking the Court to strike that
6 provision or to back away from it.

7 We are asking the Court not to compound that injury
8 further by adopting the defendants' proposed CMO-3.

9 In order for us to have a meaningful bellwether trial,
10 there are a large number of factors that must be -- that must
11 be considered -- that must be weighed; the proof of use, for
12 one.

13 You know, yes, you know, through the MDL centrality,
14 plaintiffs submit their fact sheets and they submit proof of
15 use.

16 They meet the minimum requirements, but what do we
17 know, you know, in working, you know, working these cases,
18 trying to select a meaningful case?

19 If a plaintiff submits three months of Xarelto proof of
20 use, but the month before the injury, he has moved to another
21 town, and that last month before the injury, we don't have a
22 proof of use yet. And maybe, you know, the intake records at
23 the hospital just list an anticoagulant, it doesn't list
24 Xarelto. So what happens?

25 That case is in the mix. But if that case is selected

1 in a bellwether trial, then the focus becomes not on the merits
2 of the case, but it becomes whether or not this plaintiff
3 actually took the drug or not.

4 Well, the parties know that random selection does not
5 account for that. The proof of use is one factor. The
6 plaintiffs' counsel -- that is another factor.

7 Is the lawyer that actually represents the claim, you
8 know, the claimant, is that someone that will work with the
9 PSC? Is it someone that will allow the PSC to try the case?
10 Is a trial lawyer who really knows how to work up a case or is
11 it a real estate lawyer who really couldn't even find his way
12 into a deposition room?

13 Yes, he may be the king of the real estate world, but
14 he's not really any help here. The parties know that. Random
15 selection doesn't account for that.

16 You look at the plaintiff, himself. Is he a likable
17 plaintiff? I mean, if we have got Pope Francis or Drew Brees
18 as a plaintiff, then what is going to happen? The personality
19 is going to overwhelm the other issues in the case.

20 What if it's a four-time felon? Then that is going to
21 overwhelm the issues of the case. Those are extremes, and,
22 yes, they can be cut out at the end, but the party's
23 involvement in developing the pool should sift through those
24 issues. And it's more than just those extremes.

25 We know that there are -- there are some people that

1 are very likable and there are other people that even their
2 mama doesn't love them. They may love them, she has to do
3 that, but may not like them -- may not like the way he walks,
4 the way he holds his head, you know, just walking into the
5 room, people don't like him.

6 That takes away from the meaningfulness of a bellwether
7 trial.

8 What about the prescribing physician? The prescribing
9 physician, I mean, if it's the highest prescriber of Xarelto in
10 the country and the highest-paid consultant for the defendants,
11 that is an important factor.

12 If it's the rare breed of a prescribing doctor that
13 will not even see a sales rep, that is an important factor that
14 the parties know. The parties can learn that, but random
15 selection doesn't account for that.

16 What about the sales rep? I mean, the sales rep, is he
17 one that knows this doctor, is in there every week, you know,
18 what are the messages that he is conveying? Is he available?
19 Is he no longer with the company? You know, all of those are
20 factors that play into whether or not you have a meaningful
21 bellwether trial or not.

22 Those factors are notable by the parties, but they are
23 not accounted for in random selection.

24 In order for -- in order for us to have a meaningful
25 bellwether case, we have to take all of these factors, you

1 know, into consideration plus about a half dozen more, and we
2 need to weigh those.

3 With a pool, and right now we're looking at a pool of
4 potentially 2200 cases, and that will be divided -- it will be
5 divided into four to six categories, based on injuries, and so
6 that pool shrinks there.

7 You weigh in each of these factors, if you look at that
8 size of pool. If you are looking at a pool for each of those
9 categories of 400 to 600 cases, can you walk through all of
10 these factors? You are not going to find one that meets them
11 all, but can you weigh each of those and reach a bellwether
12 plaintiff that will provide a meaningful result.

13 But the defendants -- the defendants do not want us --
14 their proposal does not allow us to look at that size of pool.
15 The defendants' proposal takes that pool and it reduces it to
16 15 percent of that -- 15 percent. Fifteen percent of the cases
17 are the cases that are currently filed with fact sheets in
18 Louisiana and Mississippi and Texas.

19 It is important that we look at these categories. I
20 mean, the MDL centrality, and the plaintiffs' fact sheets,
21 those are effective tools in helping us to identify those
22 categories, but they should not drive -- beyond developing and
23 establishing the categories -- they should not drive the
24 selection of the discovery pool cases and ultimately the
25 bellwether trials.

1 Another, you know, very important factor that the
2 parties should weigh in finding a meaningful bellwether case is
3 state law. How does the state law apply, you know, in this
4 case?

5 Is it -- what is the state law on the learning
6 intermediary? What does directive consumer advertising -- how
7 does that play into this case?

8 There are a number of factors of state court law that
9 will impact the meaningfulness of the case.

10 Are there certain, you know, marketing messages that
11 will not come into play based on the facts of a particular
12 plaintiff's case? Those are factors that the parties in a
13 deliberative process can sift through.

14 But, random selection wipes that all away.

15 But here is the worst part, and the factor of state law
16 is a good pivot point for us to shift from CMO-2 and the random
17 selection, because random selection just takes all of those
18 factors away. You know, for half of our pool, we don't even
19 get the benefit of going through that process because half of
20 the cases, 20 of the 40, are selected by random selection under
21 CMO-2.

22 But the worst part of the state law is what would be,
23 as the defendants include in their proposed CMO-3, is that the
24 only cases that would be tried are cases from Louisiana,
25 Mississippi, and Texas.

1 Well, Louisiana law -- Louisiana law does not allow for
2 punitive damages. In all of the pharmaceutical cases that I
3 have been a part of, this case is chief among them in
4 warranting punitive damages. It's a major coup for the
5 defendants that half of the bellwether trials, the two in
6 Louisiana, will not be exposed to punitive damages.

7 Then Mississippi: Mississippi has a cap on noneconomic
8 damages. The patient population for Xarelto is an elderly
9 population. You are dealing mostly with retired people, and
10 they suffer a catastrophic injury, many of them have, but
11 they -- but they don't have economic damages. The economic
12 damages are just a small part. The real injury is the
13 noneconomic damages.

14 So the defendants, by limiting the cases, the trial to
15 Mississippi, say, you know, that is off the table.

16 And then Texas, you know, Texas, the current state of
17 the law, Texas does not allow a failure to warrant a claim.

18 Yes, in these drug cases there are, you know, there are
19 other claims, but the heart and soul of a pharmaceutical case
20 is the failure to warrant claim. Well, that is off the table
21 for any of the Texas cases.

22 So the defendants' plan by, you know, one limiting the
23 pool, the trial pool, to these three states, shrinks the pie.
24 It slices that pie so thin that we cannot get a meaningful
25 bite. We cannot -- the chances of getting a meaningful

1 bellwether case from the plan that the defendants have proposed
2 is near nil. So, that is where we are.

3 So what we would propose, Your Honor, we have taken the
4 core CMO-2, and we see that the first two trials are going to
5 be in Louisiana.

6 The Court says that the next two cases will be in Texas
7 and Mississippi, unless there are good reasons otherwise. So
8 what we would ask the Court to do is open up the pool.

9 The plaintiffs, in order to get -- in order to get four
10 bellwether cases, we only get ten picks. We get ten picks. So
11 we can do a very careful vetting through all of those factors
12 that I have described and a bunch more, and we can come up with
13 ones that we believe would provide meaningful results.

14 And we know from experience, that as we go through the
15 discovery process, and we take depositions that some of us --
16 we're going to find out things that would make those cases
17 inappropriate.

18 So, if we open it up, if we open up the selection
19 process to the universe -- to the universe of the 2200 or
20 2300 cases that are currently eligible, and by the way, Your
21 Honor, that is still just a small slice. I mean, by our rough
22 survey of cases that are currently represented by lawyers but
23 are unfiled, that is about 80 percent. So only 20 percent of
24 the cases are on file, to start with.

25 So we got a significant number of cases that are yet to

1 come in, that they will not be eligible for this. So, we're
2 fishing in a smaller pool to start with.

3 The defendants want to reduce that pool even further to
4 15 percent of its current size, and say find a bellwether case,
5 because they know it's next to impossible that we will be able
6 to do that, certainly with those three states.

7 We have heard the Court -- we have heard the Court that
8 the Court wants to try cases in Mississippi and Texas. We do
9 think -- we agree that there is a tremendous benefit from
10 having cases with different jury pools.

11 And so, trying the cases in Texas and Mississippi, that
12 is fine. We hope that those cases would not be limited to
13 Texas or Mississippi plaintiffs. But we understand the Court's
14 position.

15 So, we understand that if we go forward, and we only
16 put up, you know, if we pick out of our ten picks, if we only
17 pick one Mississippi or one Texas, or if we don't pick any,
18 then it's certain the defendants' pick is going to be chosen.

19 So, we have -- we're in a place where the only way --
20 the only way for us to have even a semblance of a meaningful
21 bellwether process, is to open the pool up to all eligible
22 candidates.

23 Let us come forward. We will certainly look at Texas
24 and Mississippi cases, but at the end of the day, if we come
25 forward, you know, and say, Judge, these are the best that we

1 have got, these are the best bellwether -- these are the only
2 ones that will provide us meaningful information, and we're
3 committed -- we are committed to finding meaningful plaintiffs.

4 There are serious injury cases out there. You know, a
5 number of these cases that we have looked at, we say are
6 outliers. A 50 year-old goes in for a hip implant. He is put
7 on Xarelto for prophylactic purposes following the surgery. He
8 has a major bleed, and as a result of that bleed, the doctor
9 gives him an experimental antidote that he has a catastrophic
10 reaction to.

11 The injuries there -- the injuries there are enormous.
12 But that would not be a meaningful case. It would be a good
13 case for the plaintiffs, but it's not meaningful.

14 We are committed to providing the Court with meaningful
15 selections.

16 The defendants have stated in their papers, that they
17 will likely present the ten weakest cases. But, we're not.
18 We're not going out to find the ten strongest, we're going to
19 offer the Court the ten most meaningful.

20 Allow us -- allow us the opportunity to find those ten
21 most meaningful, among the entire population.

22 It's like a baseball arbitration. We know that if we
23 come forward with, you know, with an outlier case, that it's
24 going to be rejected by the Court. So we have that protection
25 in place.

1 THE COURT: All right.

2 MR. BIRCHFIELD: Your Honor, we believe that the advent
3 of bellwether trials in MDLs was a giant step forward in the
4 evolution of MDLs. We are committed to try MDL cases, if
5 they're meaningful. That is what we are after. That's what we
6 are pursuing.

7 THE COURT: Okay.

8 MR. BIRCHFIELD. But if the playing field is tilted so
9 heavily in the defendants' favor that the bellwether trials
10 cannot be meaningful, then perhaps the Court should abandon the
11 bellwether trial process and just focus on the pretrial
12 process, allow the PSC and others to get the data points in
13 state court venues.

14 We don't want that. We want a meaningful process, but
15 it takes cooperation from both sides.

16 THE COURT: Yes.

17 MR. BIRCHFIELD: If we don't have that, then we're
18 afraid it will be meaningless.

19 THE COURT: I hear you. Let me tell you this:
20 Nationwide, the biggest criticism with bellwethers is that the
21 plaintiffs pick their best cases and the defendants pick their
22 best cases.

23 When plaintiffs win, the defendants say, what did you
24 expect, you picked the five cases that there are only five in
25 it, and you picked the best five in the whole 3,000 or 4,000.

1 When the defense wins, you say you picked the worst
2 cases. It's the ugliest goat in the island, and you picked
3 them. And that is a big criticism.

4 The other criticism is that the defendants don't know
5 the cases as well as the plaintiffs know them.

6 Therefore, the defendants are at a disadvantage because
7 they don't know which cases to pick. They haven't discovered
8 anything.

9 So what I have tried to do in this case is to create a
10 discovery pool which takes into consideration that the
11 plaintiffs ought to pick their best cases, and will pick their
12 best cases.

13 The defendants will pick their best cases, and then
14 there are some just other cases that are picked randomly to
15 offset those two parts.

16 I can't expect the plaintiff to pick the worst case
17 that they have. It just doesn't happen. It's not realistic.

18 I can't expect the defendants to pick the worst case
19 that they have. That is just not realistic. Even if they say,
20 well, we want to see what the juries are going to say, they are
21 never going to pick the worst case. You are never going to
22 pick the worst case.

23 So I tried to balance that with some random selection.
24 But the random selection is an attempt to get a census of the
25 whole litigation, a grouping that mimics the whole litigation,

1 and it's a better chance to get that than it is by having each
2 side pick their best cases.

3 If there are five bellwether cases, and each of you all
4 pick -- or six bellwether cases, and each of you pick three,
5 and you have got 3,000 cases out there, that may not give you
6 anything about the whole census of the litigation.

7 And when you get down to looking at it, if you are
8 going to just focus on what juries are giving you or have
9 deprived you of, it's not going to be helpful at all to you,
10 because it's not representative of the whole group.

11 So I have tried to create the discovery pool by some
12 method which takes into consideration those biases and
13 neutralizes the biases by having random selection.

14 Now, I assume the random selection is going to pick
15 some that are your best cases and some that are the defendants'
16 best cases. That's what random does, generally. It randomly
17 selects them. It doesn't mean it's not going to be
18 representative.

19 It's more -- this way of selecting it, is going to be
20 when you come down to the discovery pool, that's going to be
21 more realistic of what that out there -- the whole census of
22 the litigation looks like, than if you give each side an
23 opportunity to pick their best cases.

24 So, but the point is, is that you have a discovery
25 pool. The discovery pool is 40 cases. Each side gets to drill

1 down that discovery pool to find out the best they can about
2 those cases.

3 And then you pick your -- we haven't decided the method
4 of going about picking bellwethers, but from that discovery
5 pool, you get to pick your best cases or a representative case
6 or something of that sort.

7 Now from the standpoint of where you pick them, we have
8 got a situation with *Lexecon*. *Lexecon*, the Supreme Court said,
9 a transferee judge cannot try cases that are not directly filed
10 in the transferee court, unless the parties agree.

11 If they don't agree, it doesn't matter whether or not
12 you should try a case filed in New York or whatever. The truth
13 of the matter is I'm going to send them up there.

14 After I'm finished with my discovery responsibilities,
15 I think a transferee judge ought to be able to give you all an
16 opportunity to see what the discovered case looks like, and
17 then what the trial case looks like.

18 But after I'm finished with that, I'm not going to hold
19 these cases. I don't believe in that. I'm going to just send
20 them back to wherever they came from, and let you try them.

21 But before I send them back, I feel obligated to give
22 you an opportunity, both sides, to discover it, to look at the
23 cases. This is an opportunity to do it efficiently, so that
24 you don't have to do it in 50 states. Every state in the union
25 is represented in this litigation.

1 If you start taking depositions in state court, the
2 transactional costs for both sides is going to just -- and the
3 efficiency, it's going to take a couple of decades to do what
4 we can do in about two years here or three years at the most to
5 discover the case to give you some idea of what the case --
6 what the census of the case is there and the issues.

7 And then if you try several of those cases, you will
8 get some idea as to how the witnesses perform; you will get
9 some idea as to the costs; you will get some idea of logistics;
10 you will get some idea about how to try the case; and you will
11 also get some input from juries.

12 I'm not quite sure the latter is the most significant.
13 It may well be the least significant of the whole thing,
14 because in the past, or in many instances, people have picked
15 the best cases and the other side has said, well, what do you
16 expect?

17 You have got your best case out of the whole 3,000 or
18 4,000, and you picked the one case that is on all fours, so it
19 has no meaning; we discount it.

20 And, the same way with the loss, you picked the worst
21 case. The guy was in jail 20 years. Nobody likes him, and he
22 lost the case.

23 So, you know, I hear you, but I think we have to be
24 realistic on it, and from the standpoint of whether or not we
25 ought to try cases in other places, I think *Lexecon* has done

1 that.

2 Now the defendants say, they are agreeable to trying
3 them not only in Louisiana cases, but also Mississippi cases
4 and Texas cases. They don't have to do that. They could say,
5 I just want to try Louisiana cases; otherwise, send them back,
6 and then you are stuck with just Louisiana cases.

7 So, at least this gives you something -- the discovery
8 pool, I think, the defendants ought to take the opportunity in
9 the discovery pool to discover cases that are outside the Fifth
10 Circuit, because this is an opportunity for them to do so.

11 And I think that their program allows that, but, you
12 know, you have talked to me.

13 Let me hear from the defendants. Any response from
14 defendants?

15 MR. BIRCHFIELD: Your Honor, may I address something?

16 THE COURT: Sure, yeah.

17 MR. BIRCHFIELD: The plaintiffs' plan addresses your
18 chief concern about the plaintiffs picking their best and the
19 defendants picking the worst.

20 We have been in that place and that is a plan that is
21 offered, where the first pick goes to the plaintiff, the second
22 pick goes to the defendant. But, that is not the system that
23 we have proposed in our order.

24 Our order that we have proposed would say, we will
25 offer to the Court the cases that we say are most meaningful.

1 So we put out the best case, then you are going to say, that's
2 not typical because we have MDL centrality that gives us a
3 picture of the universe, you know, what is the average, you
4 know, stay in the hospital. What is the average type injury.

5 So the Court has that tool to look at and say, you are
6 putting up a 60-day hospitalization case, that is an outlier,
7 so the Court doesn't pick that.

8 So the parties, you know, are not in a place where it
9 would be wise to pick their best cases. That is what -- the
10 key difference here, is the defendants want to take the pool
11 that we could select from and slice it up into such fine parts
12 that we can't really look for the most meaningful cases. That
13 is the key difference.

14 THE COURT: Well, the whole purpose of the pool is to
15 design some method of creating that pool which replicates --
16 images the whole litigation.

17 And the way to do that, is to pick -- have plaintiffs
18 pick, defendants pick, and random pick. And then hopefully, in
19 that method, that discovery pool will be more representative of
20 the entire litigation.

21 You drill down in that discovery pool, and from that
22 discovery pool, then you make your picks as to the bellwether
23 trials.

24 But the only way to find out the whole discovery pool
25 is to take every case, discover every case, and then you would

1 know, but that is not really realistic in many cases.

2 Now maybe in 2,000 or 3,000 cases, maybe you can do it
3 that way, but it will take you ten years to do it.

4 So what I'm trying to do is to create that -- the
5 litigation census in microcosm, so that we can get a smaller
6 group that represents the big group.

7 It will have in it the best cases for the plaintiff,
8 and the best cases for the defendant, and a random sample that
9 will have all over the place, some for plaintiffs, some for
10 defendants, some not representative at all.

11 And then you will have a bellwether of 40 -- then you
12 will have a discovery pool of 40 cases. From that 40 cases,
13 you pick four.

14 I don't know of a better way of doing it.

15 MR. BIRCHFIELD: It's a critical issue, Your Honor, and
16 we thank you for opportunity to be heard.

17 THE COURT: Sure, I appreciate it.

18 Steve?

19 MR. GLICKSTEIN: Good afternoon, Your Honor. Steve
20 Glickstein for the defendants.

21 I think any discussion of CMO-3 has to start with
22 CMO-2. And we heard Mr. Birchfield say that from the
23 plaintiffs' perspective, CMO-2 was a major step backward.

24 That took me a little bit aback because I spent weeks,
25 if not months, negotiating CMO-2 with the plaintiffs' side and

1 we came up with the stipulated order.

2 And as happens with all stipulations, you get some that
3 things you like, and you have to give up some things that you
4 wish you could have had, but you can't, in order to reach an
5 agreement.

6 And, the fact that 20 of the 40 discovery pool
7 plaintiffs would be randomly selected, was a compromise between
8 the party's conflicting positions.

9 You know, in June -- June 22nd of this year, it's
10 Document 1035 in this MDL, Your Honor's initial ruling was that
11 there were going to be 50 discovery pool plaintiffs, and all of
12 them were going to be randomly selected.

13 And over the course of negotiations between the
14 parties, some in-chamber conferences with Your Honor, the
15 party's positions became refined.

16 The plaintiffs, I'm sure, would have preferred no
17 random. We would have preferred all random, but we settled on
18 half, and that is the deal.

19 Since it's in CMO-2, then CMO-3 has to operate in good
20 faith to implement that provision, not marginalize the
21 agreement that the parties had reached.

22 Similarly, you know, the parties had concerns about
23 where the cases were going to be tried, but we reached the
24 stipulation.

25 The stipulation was the first two trials are going to

1 be in the Eastern District of Louisiana with no right to seek a
2 change of venue with respect to those first two trials.

3 The third and fourth trial, were going to be in
4 Mississippi and Texas, respectively, with a limited right under
5 certain circumstances to seek a change of venue upon a showing
6 that there is good reason to do so.

7 But we're not at that point yet.

8 So, the parties have an obligation to propose a case
9 management order which gives CMO-2 some possibility of success.

10 That means providing the Court with sufficient choices
11 in Louisiana, so that it can find representative plaintiffs to
12 try the first two cases in -- providing enough choices in
13 Mississippi so that the third trial, if it stays there, the
14 Court will have sufficient choices to pick a representative
15 case there, and the same with respect to Texas.

16 So we're not -- we do not disagree with the plaintiffs
17 that the goal here is to get a good cross-section and
18 representative fact patterns.

19 The question is what is the best way to go about doing
20 that. And, I don't think that as Your Honor has indicated in
21 his comments to Mr. Birchfield, I don't think you can do that
22 by limiting narrowly, as the plaintiffs propose to do, the
23 choices that are available in the trial venues.

24 It's hard to see how you are going to come up with
25 better plaintiffs for the first two trials, or more

1 representative plaintiffs for the first two trials, if you have
2 got four picks from Louisiana as the plaintiffs propose, or 20
3 picks as the defendants propose, which was an adoption of a
4 suggestion that Your Honor made in chambers on September 17th.

5 Similarly, it's hard to see how Your Honor is going to
6 have adequate choice in Mississippi or Texas, if the plaintiffs
7 propose none of the party's selections have to be from those
8 states and there is no requirement that any random selection be
9 in those states.

10 So our goal is, in fact, to provide the Court with more
11 choices, it is to find the best four cases to try, but the way
12 to do that is to provide the Court with more choices in the
13 trial venues that the parties have stipulated to.

14 We recognize, of course, the value in having a
15 discovery pool that is broader than those three states.

16 And the compromise that Your Honor initially proposed
17 on September 17th was that there ought to be 12 plaintiffs from
18 other states, six chosen -- six from states chosen by
19 plaintiffs, six from states chosen by defendants.

20 You are going to get 15 states under the defendants'
21 proposal, the three trial venues, plus 12 others.

22 And so you are going to get a fair cross-section
23 geographically of the country of various state laws without
24 overly inhibiting Your Honor's choices for actually trying the
25 cases.

1 You know, as I'm listening to Mr. Birchfield describe,
2 you know, what goes in to making a good case, well, you know,
3 you want the perfect testimony on proof of use, and, you know,
4 the best counsel, and, you know, a plaintiff who is not too
5 likable and too unlikable, and a prescribing physician who is
6 somewhere in the middle of the road, and sales reps who are
7 somewhere the middle of the road.

8 I mean, that is not really how cases work. As Your
9 Honor indicated, there is a variety.

10 THE COURT: Yes.

11 MR. GLICKSTEIN: There is a cross-section. Some
12 cases -- and the idea is to get enough different fact patterns
13 so that counsel can intelligently evaluate all the combinations
14 and permutations. And Your Honor can evaluate all the
15 combinations and permutations and see how different fact
16 patterns impact the strength or weakness of a case.

17 It's also very important to remember, and I think Your
18 Honor made this distinction as well, that we're talking about
19 now picking the discovery pool. We're not talking about
20 picking the four bellwether plaintiffs.

21 The defendants' and the plaintiffs' proposal are
22 actually identical with respect to how you are going to get
23 down from 40 to four, which that the parties are going to
24 propose a mechanism to give Your Honor choices, and then Your
25 Honor is going to select who are going to be the trial

1 plaintiffs.

2 The only difference is we want Your Honor to have more
3 choices in the trial venues, because that's going to assist
4 both the parties and courts to make sure that the trials are
5 truly representative.

6 THE COURT: Okay. All right. I understand the issue.
7 I appreciate both of you all.

8 I will put out my order probably today or Monday, as
9 soon as I can, because we have got to get on with this, folks.

10 We have got to know what the discovery pool is going to
11 be made of, so you can deal with the selection process.

12 As I'm saying, what I'm trying to do here, we have got
13 right now about 3,000 cases. There maybe 6,000 cases when all
14 of them come in.

15 What I'm trying to do is to see whether or not we can
16 create a microcosm of that census, and how you do that.

17 One way of doing it is to have the parties pick the
18 cases.

19 What happens in the real world is that they pick their
20 best cases. They don't pick the worst cases; they pick the
21 best cases.

22 From the defendants' standpoint they don't know what
23 cases to pick because it's not -- that is not their clients;
24 they haven't taken any depositions yet.

25 So you have to have some mechanism for getting a

1 bellwether discovery pool so that each side has an opportunity
2 to discover that pool.

3 But that pool has to represent the entire census,
4 otherwise, it's of no value.

5 So you can't have that discovery pool created by the
6 parties because you are going to only have the five -- the ten
7 best cases or 20 best cases for the plaintiffs, and the 20 best
8 cases for the defendants.

9 And when you get down to picking them, it's not going
10 to be representative of the 3,000 cases. The 40 cases will
11 only be the best cases that each side has picked.

12 So from that bellwether pool of discovery pool, you are
13 going to be picking your bellwether cases and you are going to
14 replicate that.

15 So the bellwether cases are going to be meaningless
16 because every time the plaintiff wins, the defendants are going
17 to say, you picked the best case. Every time the defendant
18 wins, the plaintiff is going to say, you picked the best case,
19 so it's not as helpful.

20 So I'm trying to create a discovery pool that
21 replicates the whole litigation.

22 The way of doing it is either do all random selection,
23 but that doesn't -- that's not the best way, I don't believe.
24 I think you have to have plaintiff input, defendant input, and
25 random selection. That's what I have tried to do in this case.

1 The problem that we have is with *Lexecon*, and *Lexecon*
2 says, okay, that is fine, do whatever you want to do with
3 bellwether pools, but when you get down to selecting cases, the
4 parties have to -- well, that's a problem.

5 So we're trying to struggle with that problem, and the
6 defendants have agreed to do three states rather than one
7 state.

8 But that doesn't mean that you won't have an
9 opportunity to try cases in other places, because I'm going to
10 be sending them back after the bellwether system.

11 If it works, fine, if it doesn't, you all will be
12 dealing with this in other jurisdictions, not mine.

13 But I appreciate your views, and thank you for your
14 comments.

15 MR. BIRCHFIELD: Thank you, Judge.

16 MR. GLICKSTEIN: Thank you, Your Honor.

17 THE COURT: We will be in recess.

18 THE CASE MANAGER: All rise.

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REPORTER'S CERTIFICATE

I, Terri A. Hourigan, Certified Realtime Reporter,
Official Court Reporter for the United States District Court,
Eastern District of Louisiana, do hereby certify that the
foregoing is a true and correct transcript to the best of my
ability and understanding from the record of the proceedings in
the above-entitled and numbered matter.

s/Terri A. Hourigan

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